Extending Beyond Specification - a case study from automated warehousing in Unilever

Rod Turner

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# Agenda

Background to case study
 Specification of system requirements
 How to stretch the boundaries
 Learning from experience

# Unilever UK Home & Personal Care National Distribution Centre, Doncaster



# Unilever U.K. Personal Care N.D.C.

- High-bay automated warehouse
- 30 suppliers
- Delivers to all major U.K. retailers of Health and Beauty products
- Includes high level of aerosol safety measures
- Operational on-time and under budget

### Warehouse Protection System

 Designed to prevent stock outside tolerances entering high-bay storage.

Designed to identify pallet labels outside specification

 Designed to ensure safety and reduce downtime

Design specification of 3% pallet rejection.

# Warehouse reality

- Manual Versus Automated warehousing
- Warehouse Protection System information
- Information was not supplier-friendly
- Some faults could not be related to the supplier

# Manual or automated warehouses

Manual = check documentation against load.

 Automated = check against system information and standards

 Manual warehouses more likely to spot damage, discrepancies against paperwork, and quantity errors

 Automated warehouse more likely to identify label quality and pallet profile errors

# **Customer requirements**

#### •Focus on E.D.I.

- Move to automation by retailers
- Reduced tolerance from customers
- •Reduced tolerance of errors at retailer warehouse

 Communication failures between supplier and customer

# Supplier requirements

- Pallet stacking and profile
- Pallet board quality
- Paperwork and documentation
- In-transit delay and damage
- Master Data creation and maintenance
- Continuous Improvement methodology
- Data to reflect severity not quantity

### Warehouse Protection System

• Written to protect not to enable communication

Written to capture critical issues not all issues

Unable to add extra data to aid clarification

 Faced with volumes of rejection beyond design specification

### Warehouse Protection System

• Data uncovered issues not previously measured at manual warehouses....

• ....but also data that was misinterpreted.....

• .....and failed to communicate some issues to suppliers....

• ....so suppliers were trying to rectify issues in the wrong order.

### Change the focus.....

Communication Process changed
Warehouse Protection System analysed
Calibration and Cleaning
Additional information recorded

### ....and increase the scope

Incorporate Feedback
Establish standards
Improve verification
Reduce rotation of rejected pallets

# Learning from experience

- Expand initial specifications
- Consider how the system will communicate its output to others
- Ensure users understand how the system works
- Check output before communicating
- Be positive!

